## Central co-ordination & Management Team

The Team is made up of 5 people responsible to plan, launch co-ordinate and monitor the AWS initiative across Europe from business, marketing and product managing perspective. working in unison with a central team of solutions architects and services experts. Please reach us at: Aws.eu@techdata.com

# Center of Excellence (COE)

The Center of Excellence Team (COE) is a virtual team of Cloud Architects spread in different European countries. The COE mission is to research and Architect solutions, Enable and Mentor Technical communities and partners delivering digital transformation to their customers. The team counts with AWS dedicated Solution Architects that support countries and Partners across Europe. Please reach us at: AWSCoEEMEA@techdata.com

### Services Team

The Team is responsible for enabling Tech Data Country Teams and their Partners in Tech Data's Public Cloud & Datacentre Service propositions. The team counts on a AWS Service Designer and a dedicated Service Trainer that work closely with countries and Partners to market AWS's services. Please reach us at: TDCloudMigrations@techdata.com

# Meet the European Team



Cloud Solutions

### **Solutions Factory Team**

The team is responsible for the end-to-end product management of AWS-related Click to Run solutions built by the Factory. Creating solutions that can be delivered at scale, producing repeatable and predictable outcomes for you and your customers. The team counts on a dedicated AWS Solution Architect that makes easy for you to configure, customize & deploy your AWS solution. Please reach us at: Aws.eu@techdata.com



### **Cloud Operations Team**

The Team is responsible for SIE (StreamOne ION Enterprise) Platform and the support/ operations, taking care of the onboarding of new AWS partners and supporting specific countries needs.

Please reach us at: cloudsupport.emea@techdata.com